



The GBTI-II IQC enables USAID missions to procure short- and medium-term services for business, trade and investment through a structured and easy to use task order procurement system.

FAST TRACK ACCESS to TMG's TASK ORDER SERVICES

GBTI-II scopes of work (SOWs) should be forwarded from the USAID management unit to USAID/EGAT/EG for approval.

Once the SOW is approved, the USAID management unit may avoid the extra step of competing the Task Order by going to TMG as a sole-source, small business. Missions may issue Task Orders to TMG of any size without further competition.

For further information on Fast Track Access, please contact the following USAID and TMG GBTI-II key personnel:

Theresa Stoll, the USAID Cognizant Technical Officer (CTO), has 9 years of direct USAID experience with USAID working with PPC & EGAT/EG on Policy and economic growth programs. She has also worked for other Federal Agencies including Department of Transportation, International Trade Commission, and Bureau of Economic Analysis.

Mark Karns, CFA, the USAID Activity Manager, has more than 20 years experience working with USAID Missions and previous experience in private equity investment and Wall Street.

Jenkins Cooper, TMG Director of Operations, has more than 25 years of development and direct USAID experience.

USAID Points of Contact

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Global Business, Trade and Investment II (GBTI-II)

Indefinite Quantity Contract (IQC)

- Agriculture
- Agribusiness
- Anti-corruption
- Capacity Building
- Cluster Competitiveness
- Commercial Law
- Economic Policy & Institutions
- Financial Sector Policy and Services
- Gender Integration/Mainstreaming
- Governance
- Information and Communications Technology
- Job Creation
- Knowledge Management
- Legal and Institutional Reform
- Micro-enterprise Development
- Monitoring & Evaluation
- Privatization
- Private Sector Development
- Small & Medium Enterprise Development
- Trade and Investment



USAID
FROM THE AMERICAN PEOPLE

ILLUSTRATIVE ACTIVITIES OF TEAM MEMBERS

TMG is a veteran-owned small business grounded in over 20 years of international development management experience and relevant USAID-specific expertise. TMG has implemented over 75 projects for USAID in 57 countries, including three support services contracts and six “quick response” IQCs. TMG focuses its sector efforts on two USAID strategic objectives--Economic Growth and Investment in People. In addition, TMG undertakes activities in performance monitoring and project evaluation, knowledge management and sharing, training, grants and financial management, program design and implementation and technical and administrative on-site support services. TMG has launched successful projects in all regions.

GBTI-II IQC makes available the services of a 16-member TMG Team with technical expertise in all major GBTI areas along with worldwide geographic presence and experience in USAID country categories from Rebuilding Countries to Sustaining Partners.

CONSORTIUM MEMBERS

- [The Mitchell Group, Inc. Prime Contractor](#)
- [ARD, Inc. \(ARD\)](#)
- [BearingPoint](#)
- [CARANA Corporation](#)
- [The Centennial Group](#)
- [Center for the Economic Analysis of Law \(CEAL\)](#)
- [Counterpart International](#)
- [Development & Training Services \(dTS\)](#)
- [FLAG International, LLC](#)
- [Georgetown University, Center for Intercultural Education and Development \(GU/CIED\)](#)
- [GRM, Inc.](#)
- [International Business and Technical Consultants, Inc \(IBTCI\)](#)
- [International Business Express, Inc. \(IBEX\)](#)
- [International Business Initiatives Inc. \(IBI\)](#)
- [ICF International, Inc. \(ICF\)](#)
- [O'Brien Associates, Inc.](#)
- [PA Consulting \(PA\)](#)
- [Southall Walker International, LLC](#)

Foundations for Economic Growth

In Jordan working with public and private sectors to increase employment and competitiveness by integrating the approach to a range of issues from trade and investment to human resources development;

Monitoring and Evaluation

In Iraq provide performance monitoring and evaluation for the full USAID economic assistance program including economic growth, banking, finance, agriculture and governance;

Enterprise Development/Cluster Competitiveness

In Colombia promoted alternative crop production by assisting SMEs to expand businesses—over 14,000 jobs created of which approximately 50% were filled by women; in Jamaica assistance to increase competitiveness of micro to small enterprises in entertainment and culture, and tourism clusters; created cluster strategies for nine technology industries in Bangalore;

Trade and Investment

Implementing Trade Hubs in East and Central, Southern and West Africa; facilitated Tanzanite Protocols to eliminate terrorist and money laundering in gem trading; artisanal mining policy work in Tanzania sustains about 550,000 jobs; harmonized customs tariffs in ECOWAS;

Trade and Gender

Worldwide providing technical policy research on men and women's differential access to benefits of trade in order to support gender-aware programming for economic growth programs;

Financial Sector

Assessed vulnerabilities and formulated longer term development strategies, for the financial systems in India, Nepal and Vietnam; in banking sector assistance provided to establish Islamic Finance Services Board (IFSB) including its policies and procedures; in Bulgarian Capital Markets supported 2,000 financial –sector professionals through certification programs;

among results 325 qualified for Certified Financial Analyst (CFA) exams;

Private Sector Development

In Central Asia implemented business association development project that led to 16% annual increase of sustainability ratio for over 100 associations;

Micro-enterprise

In Senegal delivered micro-enterprise support to 50,000 farmers and micro-entrepreneurs to stimulate agricultural activities, especially for women-headed households;

Agribusiness

In Serbia created 62 agribusiness cooperatives with over 1,600 members; in Bosnia increasing production of farmers and processors along the agricultural marketing chain;

Training

Distance education project provided mid-level managers with skills in total quality management and problem-solving—saved businesses on average \$34,000 per year;

Privatization

In Nigeria implementation of national privatization program; in Nepal turnaround of state-owned bank now moving toward privatization; in Uganda structured acquisition of the state-owned insurance company by large private insurance company in Nigeria;

Information and Communication Technology

In Chad designed, installed and configured a satellite communications network using solar energy system to power the remote network;

Knowledge Management

Two TMG consortium members have configured and implemented intranet systems in diverse country settings that link communities of practice, lessons learned and development information needed to design, implement and manage their programs more successfully.